



Wireless That Just Works



Cambium Networks

JOB DESCRIPTION – Channel Operations Coordinator

Location: Rolling Meadows (Hybrid)

Date: October 27th, 2021

Department Description
Global Channel is responsible for partner programs and initiatives, channel operations, partner engagement and account management.
Scope of Responsibilities & Position Expectations
<ul style="list-style-type: none">• Review deal registrations, communicate with local sales and partners when necessary for any deal related need.• Partner applications and Specialty program review and approvals, communicating with potential partners and local sales team, onboarding new partners, providing system access.• Assist with channel data management and coordination of new partner accounts with our vendor ModelN.• Provide reports on partner data, including partner accounts and deal registration.• Assist with updating program guidelines and documentation for partners.• Assist with maintaining the partner portal, including uploading, updating, and setting permissions.• Assist with questions from the field and partners on channel-related tasks.• Assist with the rebate reconciliation process for global accounts.• Manage the partner certificate process.• Help monitor the partner inbox, resolve issues, or delegate tasks.• Participate in channel events if needed.• Other tasks, as required.
Knowledge/ Skill Requirement
<ul style="list-style-type: none">• Bachelor’s degree in business or related field• Detail-orientated and organized



Wireless That Just Works



Cambium Networks

- Ability to work in a fast-paced environment with multiple ongoing responsibilities.
- Strong, clear, and concise communication skills.
- Ability to work in a global company, with many internal and external customers.
- Position is in Rolling Meadows, IL office with flexibility to work remote.